

Submission Date

03/19/2018

Job Title

Wine Educator - TH Estate Wines

Company Name

TH Estate Wines

Location

870 Arbor Road Paso Robles, CA 93446

Company Description

Proprietors Jennifer and Terry Hoage focus primarily on the production of Rhone-style wines from their organically-sustainably farmed estate in the acclaimed Willow Creek AVA of Paso Robles, California. Just off Highway 46, the special climate and unique calcareous terroir of TH Estate Wines produces exceptional fruit that is forward and focused. The Hoages' traditional, minimalist approach to winemaking and sustainable practices inspired Robert Parker to write: "This is the kind of wine the Central Coast should be producing more."

Job Description

TH Estate Wines (Terry Hoage Vineyards) is a small premium winery in west-side Paso Robles. We are looking for an experienced Wine Educator for our Tasting Room team, with a focus on high-end customer service. We value professional, results-driven individuals who work well in a team, improve operational processes and solve problems, while building relationships with our wine club members and customers. Our next level customer service also requires great phone and writing skills. This position (three to four days per week to start) will be required to work weekends and would include holiday and event availability. Job Responsibilities include: • Outstanding hospitality skills • Ability to educate customers on brand, wines, vineyard and Paso Robles • Build relationships with customers, vendors, our team and the wine community • Work well with Supervisor/Manager to improve day to day operations • Execute daily Tasting Room tasks and procedures • Strong sales skills including wine, wine club and events • Respond to emails and schedule appointments • Strong communication and presentation skills to pour our wines both in the Tasting Room and in our Reserve/VIP program Necessary Skills: • Highly organized and dependable • Ability to clearly communicate on the phone, via email and in the Tasting Room • Experience with POS systems, Microsoft Office Suite, Order Port experience a plus • Ability to manage workflow and priorities • Ability to follow written and verbal instructions • Wine knowledge and experience in a Tasting Room/sales or wine related business along with wine certifications a plus • Solid network within our local wine/restaurant/hotel community • Ability to stay calm in a busy environment • Understanding of safety, alcohol related laws and regulations in a winery environment • Candidates must be 21 years of age, be able to stand and sit for long periods of time, and lift/carry 40 pounds We offer competitive wages, commissions and benefits after a qualifying term of employment. Please send cover letter & resume to kellie@thestatewines.com

Job Type

Tasting Room Education

Pay Range

DOE

Start Date

ASAP

End Date**Contact Instructions**

Email cover letter and resume to kellie@thestatewines.com Please, no phone calls.

Phone

805.238.2083

Email

kellie@thestatewines.com

Web Link

www.thestatewines.com