



# HeavyConnect

HeavyConnect is a high-growth AgTech startup and a proud alumnus of the 500 Startups and Techstars accelerators that is revolutionizing compliance workflows in the food supply chain.

## Deployment Coordinator

### The Opportunity

HeavyConnect has entered a phase of rapid growth, and we are looking for a high-energy Deployment Coordinator to support our customers' onboarding journey. As a HeavyConnect team member in the field, you will be the face of HeavyConnect, directly executing the digital deployments that are modernizing how the world's food supply chain manages compliance.

In this role, you will be on-site with growers, packers, and shippers, ensuring our technology is seamlessly integrated into their daily operations. You will play a critical role in scaling adoption and acting as the essential link between our cutting-edge software and the agricultural professionals who feed the world. We are seeking someone who thrives in a fast-paced environment and is ready to be instrumental in driving the success of our most significant expansion to date.

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### Professional Development & Capability Building

- **Strategic Networking:** You will work directly with FLCs, growers, coolers, and consultants, building a deep professional network across the California agricultural ecosystem.
- **High-Growth Startup Experience:** Gain firsthand experience in a fast-paced, venture-backed environment, learning how to scale technology solutions in a traditional industry.
- **Mastery of Compliance Tech:** Develop expert-level knowledge of cloud-based compliance platforms, a specialized skill set that is in high demand as regulatory requirements increase.



- Leadership & Training: Build professional capability in public speaking and technical instruction by leading training sessions for diverse stakeholders.

### Key Responsibilities

- Customer Training: Deliver on-site and virtual training for the HeavyConnect app and dashboard.
- Extensive Field Travel: Travel 2–3 weeks per month throughout California to ensure successful customer onboarding.
- Technical Translation: Act as the bridge between complex software and non-technical field users.

### Qualifications

- Education: Recent graduate, ideally from Cal Poly's College of Agriculture, Food, and Environmental Sciences (or a similar Ag program).
- Language: Full fluency in English and Spanish is required.
- Industry Knowledge: Understanding of California crops, farming practices, and labor reporting structures.

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### Additional Details

- Target Candidate: Recent graduate of an Ag program or similar.
- Location: Remote (California-based) / Extensive Travel.
- Schedule: Full-time (40-hour workweek).
- Compensation: The base salary for this role is \$60,000 – \$72,000. This represents the good-faith estimate of the range HeavyConnect reasonably expects to pay a new hire at the time of hire.
- Travel Reimbursement: 100% of all field travel expenses (mileage, lodging, and meals) are covered.

To apply, email [contact@HeavyConnect.com](mailto:contact@HeavyConnect.com) with the subject line "2026 Deployment Coordinator Application".