

# Job Title: Aftermarket Applications Engineer



## Principal Responsibilities

- Communicate daily with international sales team via email and phone to determine/evaluate customer redesign/upgrade or repair opportunities.
- Communicate daily with Atlas Copco internal team-members at international locations in support of the product lines including receipt of customer's goods from the field.
- Provide budgetary and firm priced bids in support of customer due dates.
- Create budgets and develop cost adders as required by customer's needs and specifications.
- Work with various ACMTC departments including engineering and project management to provide accurate design and delivery information.
- Support both technical and if required, commercial negotiations.
- Provide direct customer support when required, which may include domestic or international travel.
- See Aftermarket Applications Engineer Skills Matrix.
- To comply with Safety Rules, Regulations, and OSHA Requirements.

## Qualifications

- BS degree in Mechanical, Chemical Engineering or Equivalent.
- The ideal candidate has 3-5 years' experience maximum, but entry level will be given full consideration if qualified for the position.
- Demonstrated excellence in interpersonal skills including communication, the ability to work in a team, and a positive make-happen attitude.
- Results oriented, self-motivated and proactive with a proven record of success.
- Ability to manage multiple key customers, projects and daily tasks.
- Able to travel domestically and internationally.

## Physical Requirements

- Working Conditions: Typical office environment, normal automobile/airline travel
- Equipment Used: Laptop computer, Copy Machine, Printer, Scanner, Telephone
- Essential Physical Tasks: Sitting, Occasional reaching, Occasional bending, able to lift 40 pounds

## We add value wherever we do business

The Atlas Copco Group serves customers through innovative compressors, vacuum solutions, generators, pumps, power tools and assembly systems. We are a global and diverse Group of many strong brands and around 34 000 employees representing different cultures in more than 180 countries. We have a wide range of positions so whatever your interests or area of expertise, we offer interesting challenges and the opportunity to grow.

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