

INVESTMENT COMMITTEE MEETING

February 11, 2023 Hybrid Meeting

MINUTES

Committee Members Present:

Mike Applegate Chuck Harrington Bob Taylor
Jeffrey Armstrong John Salmonson Cynthia Villa
Marc Benadiba Zachary Smith Bob Wacker
Trevor Harding William Swanson

Committee Members Absent:

Lloyd Dean Jim Marderosian Kenny Wu

Mark Harris

Board Members Present:

Phil Bailey Cynthia Jackson-Elmoore Ken Stone

Dick Bradshaw Rich Jacobsen

Staff:

Allie Burnett Aaron Curti Grant Kirkpatrick

Stacy Cannon Christina Diaz Lisa Rockwell-Harpster

Anie Clark Tracy Jewell Ericka Scott

Invited Guests:

Abigail Mason Damon Whelchel

Call to Order

Committee Chair Bob Wacker called the meeting to order and welcomed members. Mr. Wacker announced a quorum of directors present and that the meeting was ready to proceed with its business.

Approval of Minutes

Mr. Wacker asked members for amendments to the November 12, 2022, Investment Committee meeting minutes. None were identified; accordingly, a motion was made, seconded, and passed to approve the minutes.

Review Performance Report through December 31, 2022

TIAA Kaspick Investment Managers Abigail Mason and Damon Whelchel presented the quarterly endowment performance report. The Cal Poly Foundation endowment ended December 31, 2022, at \$240.5 million, up from \$220.9 million on September 30, 2022.

For the quarter, the endowment returned 9.5% (net of fees), ahead of the Aggressive Growth multi-asset benchmark of 8.3%. The total market value of Planned Gift Assets Under Management was \$12.9 million in 24 portfolios as of December 31, 2022. The full report is available starting on page 6 of 52 of the consolidated meeting book. Market highlights through December 31, 2022, are summarized on page 9 of 52.

As of December 31, 2022, TIAA Kaspick's management of the Cal Poly Foundation Life Income Program was in compliance with Policy Document 441.

Campus Programs Update - For Information Only

Fixed income investments

Foundation Treasurer Marc Benadiba provided a review of the University Campus Programs Funds on pages 48-51 of 52 of the meeting book. As of December 31, 2022, Campus Programs Assets totaled \$40.4 million in cash, bonds, and a money market account. For the same period, the Facilities Investment Fund Assets totaled \$43.3 million in bonds, and money market accounts.

At the request of Chair Swanson, Audit Committee Chair Mike Applegate and Treasurer Marc Benadiba have researched options for a Foundation Pledged Asset Line of Credit (LOC). The options presented included non-interest from Wells Fargo, a Letter of Interest (LOI) from JP Morgan to potentially extend a \$10.0 million line of credit collateralized by \$10.0 million discretionary University Campus Programs (UCP) funds, and a similar verbal commitment from Schwab. Both would require the Foundation to move \$10.0 million to the lender to hold the securities. Interest would be earned on the money while it serves as collateral on the line of credit. Applegate and Benadiba will continue to explore the opportunities and provide letters of intent to the Board of Directors for consideration at a future meeting of the Board.

Mr. Benadiba additionally noted that he and Mr. Applegate continue to work on a bond exit strategy to address Chair Swanson's inquiry as to exiting low-yielding fixed-income investments.

Review of activity

Mr. Benadiba provided a handout highlighting the University Campus Program Funds, noting that for the first six months of the fiscal year ending December 31, 2022, the overall cash balance was \$41.8 million. Total gifts into the Campus Programs Funds for the fiscal year through December 31, 2022, totaled \$5.4 million. Total expenses from the Campus Programs Funds for the fiscal year through December 31, 2022, totaled \$6.7 million.

A director inquired about documentation of the actual University Campus Program spending against the projected spend. Mr. Benadiba noted that he would follow up with the director to provide the summary after the meeting.

Public Comment

There were no registered public speakers.

Adjournment

There was no further business, and the meeting was adjourned at 8:59 a.m.

Respectfully submitted,

Bob Wacker (May 16, 2023 12:08 PDT)

Bob Wacker

Investment Committee Chair

Cal Poly Foundation Board

CPF Investment Minutes 2.11.23

Final Audit Report 2023-05-16

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