Meghan Crossfield

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**EDUCATION**

***California Polytechnic State University, San Luis Obispo*****December 2021**

Bachelor of Science, **Business Administration**, Concentration: **Financial Management** GPA: **3.6**

* President’s List (2018, 2019)

**RELATED EXPERIENCE**

**Corporate Sponsor Manager** San Luis Obispo, CA

*Cal Poly Wheelchair Foundation*  January 2019 – February 2019

* Directed fundraising of $83,000 in wheelchair donations for Argentina
* Conducted cold calls for over 50 local business and corporations for monetary donations and gifts
* Enhanced skill in interpersonal communication, professionalism sales

**Administrator** Placentia, CA

*Dance Depot* June 2018 – September 2018

* Managed over 150 customer accounts and client relations
* Handled accounting, attendance and daily cash payments and receipts
* Coordinated assessment and class placement of over 100 students
* Utilized programs such as Microsoft Excel and Sage Peachtee to organize and analyze customer and client data

**LEADERSHIP/ATHLETIC EXPERIENCE**

**Track and Field, NCAA Division 1** San Luis Obispo, CA

*California Polytechnic State University, San Luis Obispo*  September 2017 – Present

* Develop skills in teamwork, communication, self-motivation and discipline
* Maintain rigid, year-round practice and workout schedule up to 20 hours a week while balancing a rigorous academic schedule

**Peer Mentor** San Luis Obispo, CA

*Orfalea College of Business*  March 2019 – Present

* Structure a mentoring relationship including establishing expectations, creating and inclusive environment, and creating reports
* Develop individualized plans of action for 3 students and conduct weekly meetings to discuss goal progress
* Provide mentees with support and guidance to reach personal goals

**INVOLVEMENT**

**Member**San Luis Obispo, CA

*Women in Business, Orfalea College of Business* September 2018 - Present

* Created to act as a resource and community for young women, working to provide students with the skills and network needed to succeed in college and life

**SKILLS & INTERESTS**

* **Skills**:Microsoft Office, Minitab, FactSet, ABI databases
* **Interests**:Distance running, hiking, baking, backcountry