

TONYA CRABBTREE

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OBJECTIVE

Sales Consultant/Technical Support in Biotechnology industry

SUMMARY OF QUALIFICATIONS

- Highly motivated research associate with 6 years research experience in both industry and academic settings
- Demonstrated effectiveness in building and maintaining strong rapport with colleagues and clients
- Strong presentation skills acquired through 2 years teaching experience
- Reliable and organized professional capable of adapting to new challenges
- Excellent time-management skills; able to multi-task to achieve project goals and meet deadlines

EXPERIENCE

Santa Cruz Biotechnology, Paso Robles, CA

Research Associate

2003-present

- Routinely assigned difficult to purify antibodies while producing accurate results in an expedient manner
- Manage cys-coupling peptide group maintaining boosts supply 4 months ahead of schedule.

Biological Sciences Department, California Polytechnic State University, San Luis Obispo, CA

Graduate Teaching Assistant

2001-2003

- Prepared and delivered lectures on introductory laboratories to college students.
- Demonstrated and explained lab techniques while supervising student progress.
- Designed supplemental materials to aid student learning.

Environmental Biotechnology Institute, California Polytechnic State University, San Luis Obispo, CA

Student Research Assistant

1997-1998, 2000-2003

- Designed and executed Master's Thesis project using molecular biology techniques
- Analyzed bacterial contamination found in powder milk samples using physical and biochemical techniques

KCPR Cal Poly Radio, San Luis Obispo, CA

Fundraising Director

2002-2002

- Organized and managed events to generate money
- Facilitated successful annual auction fundraiser and managed a staff of approximately 75 people
- Effectively solicited donations from local businesses.

Air Staff Instructor

2001-2002

- Recruited and trained the new DJ staff.

Music Director

2000-2001

- Selected music for airplay and maintained album database
- Corresponded with promotion companies and developed positive relationships with record promoters

Stacks Manager

1999-2000

- Organized and maintained music library

Ben and Jerry's of California, San Luis Obispo, CA

Assistant Manager

1995-1998

- Supervised, trained, and scheduled staff of approximately 10-15 employees
- Responsible for financial matters, supply stock and ordering

EDUCATION

California Polytechnic State University, San Luis Obispo

- Master of Science in **Biological Sciences**, June 2004
- Bachelor of Science in **Biological Sciences**, December 1998

PROFESSIONAL PRESENTATIONS

Crabbtree, T., King, C., and Calisky, R. 2003. *Control of Lysis of Pseudomonas aeruginosa Bacteriophage B3*. American Society for Microbiology General Meeting 2003, poster presentation.

Crabbtree, T., Silhavy, J., Gray, S. King, C., and Calisky, R. 2002. *Development of a Phage Packaging System for use in Pseudomonas*. American Society for Microbiology General Meeting 2002, poster presentation.