Senior Irrigation Department Manager

Job Category: Operation Center

Requisition Number: SENIO01211

Apply now

Posted: October 13, 2020

Full-Time

Orange Cove

Job Details

Description

JOB SUMMARY/PURPOSE

This individual will oversee the planning, organizations and execution of all tasks involved in the irrigation department.

ESSENTIAL JOB FUNCTIONS/DUTIES

- Responsible for planning, budgeting, and project management related to irrigation projects that result in over 15 million in Sales.
- Responsible for leading and planning all facets related to the design applications
- This individual manages the generation of sales, bidding and estimate process for all new and existing business
- This individual will manage a group of individuals, provide coaching and necessary tools needed to perform their jobs while effectively managing performance
- This individual will be responsible for managing sales and expenses and understand the basic mechanics of a P&L
- Oversees and supervises several members of the administrative staff
- Responsible for promoting, supporting and implementing safety and quality policies and procedures.
- Provides for the safekeeping and maintenance of company assets and premises
- Actively engages in developing and monitoring programs designed to enhance customer service and sales

OTHER DUTIES

- Complying with all the Company policies and procedures.
- Maintaining the integrity of and professional image of the Company in dealing with other Company employees and customer representatives.

MINIMUM QUALIFICATIONS (Education, Certifications/Licenses, Experiences, Knowledge, Skills and Abilities)

Education and Experience

- Four year degree in Agriculture or Business or a related field; or equivalent education and work experience related to agriculture or purchasing.
Demonstrated ability to perform functions of a complex nature are highly desirable.
Excellent computer skills, proficient in Microsoft office; Excel, Power Point, Word and Outlook. Irricad / Autocad experience required
A valid California driver's license and a reliable automobile available for business use as required. May be required to travel.
Strong verbal and written communication skills. Requires effective and frequent interaction on an individual and group basis.
Bilingual ability (English/Spanish) is highly desirable.

**General Skills**

- Ability to handle numerous and challenging projects simultaneously (multi task)
- Ability to develop effective relationships with Company personnel and customers
- Ability to act all times professionally and respectfully toward co-workers and third parties with whom the Company does business.
- Maintain consistency in work habits and interactions with co-workers and third parties.
- Maintain dependability standards set by management.
- Maintain regular attendance and excellent punctuality.
- Comply with all Company and departmental policies and procedures; alert management to ethical violations.
- Interact face-to-face, by phone or by electronic means with member packinghouses, co-workers, team members, management and other Company personnel on a daily basis to accomplish duties and responsibilities.
- Communicate well with others in accomplishing assigned tasks/functions.
- Work collaboratively with others.
- Cope well with pressure.
- Be service oriented.
- Act with honesty and integrity toward the Company, its employees and customers.

**Physical Requirements:**

This job may require the individual to perform the following in an 8 hour day:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Frequency</th>
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<tr>
<td></td>
<td>Never</td>
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<td>.25 – 3 hrs.</td>
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- Lifting/Carrying 1-10 lbs. X
- Lifting/Carrying 11-25 lbs. X
- Lifting/Carrying 26-50 lbs. X
- Lifting/Carrying 51-80 lbs. X
- Lifting/Carrying over 80 lbs. X
- Standing X
- Walking X
Fruit Growers Supply Company is a dynamic organization and is continually changing to meet the needs of our customers. The duties of our employees will change as the needs of the company change. This job description, while highly descriptive of the representative duties of the position, is not meant to be all inclusive. Other duties may arise which are not specifically written. It is expected that employees will follow all reasonable and legal instructions of their supervisor when asked.

**Fruit Growers Supply Company was established in 1907 by the Sunkist Marketing Cooperative. We are the oldest non-profit supply cooperative in the nation and provide growers and packing houses with supply chain support throughout California and Arizona. We solve their problems by offering integrated services and products that can’t be found anywhere else within a single organization. We perform irrigation design, manufacture fruit wax, boxes, and pallets, and sell agricultural supplies.**

At Fruit Growers Supply Company, we believe that our strength and longevity is a result of the hard work and dedication from our employee's contributions. We foster a safe and respectful work environment with diversity and inclusion for all employees. We aim to achieve a strong work/life balance for everyone by providing wellness education and benefits including holiday, vacation and sick time. We believe that when our employees are happy, so are our customers.

Your health and welfare are important to us and your benefits are an integral component to your overall compensation. Our comprehensive benefits include medical, dental, vision, life/AD&D insurance, long-term disability, flexible spending accounts, employee assistance programs, voluntary benefits for legal, short-term disability, pet insurance, identity theft coverage, employee-paid critical illness, and family care solutions for children and elderly.

**Fruit Growers Supply Company is an equal opportunity employer. Employment opportunities are open to all qualified applicants without regard to race, color, creed, sex, gender identity, sexual orientation, religion, marital status, age, national origin or ancestry, citizenship status, immigration status, military or veteran status, physical or mental disability, pregnancy, genetic characteristics, or any other characteristic protected by federal, state, or local laws. AAP/M/F/V/D**

*Apply today and join the Fruit Growers Family!*
Preferred

Bachelors or better.

Experience

Required

Irricad / Autocad experience

Preferred

Agriculture or Business experience

https://fruitgrowers.com/careers/