



## Position: Account Manager

**Location: Merced Office, working in the Merced-Fresno Area**

### Company Description

Central Irrigation, headquartered in Merced, CA, specializes in the design and construction of irrigation systems that consist of underground piping, steelwork, pumps, concrete, electrical and automation while also offering retail sales, water treatment, rentals, and utility installation on residential or commercial projects. The company values innovation and adaptability, welcoming opportunities to tackle unique and challenging projects.

### Job Description

- Support customers through the company's service offerings
- Manage outreach to potential customers or opportunities
- Acquire and relay accurate design information to engineering/estimating team
- Oversee projects and service calls and ensure accurate/quality construction
- Commission new projects upon completion
- Communicate with office and support staff on quotes, job progress, material requirements and billing

### Requirements

- Basic understanding of irrigation principles and construction
- Associate's degree with 2 years relevant agriculture or construction experience or Bachelor's degree in construction or agriculture related field
- In-depth knowledge and operation of Microsoft Office applications
- Valid driver's license
- Minimum 21 years old
- Farming experience or background preferred
- Construction experience or background preferred

### Compensation

- \$70,000-\$80,000/year DOE plus commission structure
- Healthcare
- Retirement
- Company vehicle