

BBS Business Ventures

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ALSOP PUMP & DRILLING SINCE 1873

MULLER IRRIGATION

Job Posting: General Manager/Sales Engineer

Salary Range: \$130,000 , plus per year

Company Overview

The diversified markets of Alsop and Muller allow the company to serve its core customers in multiple ways, from turn-key well drilling, pump design and installation to irrigation engineering services, irrigation equipment installation and maintenance, surface and sub-surface drainage engineering and installation projects. The companies have deep roots in the Salinas Valley and their names are synonymous with the highest quality solutions for their long-term customer base.

The individual in this position will be able to apply their organization skills and management ability to a well-functioning organization to help The Company grow to the next level.

Position Responsibility

- An ongoing commitment to understand the engineered construction services offered, develop the ability to identify potential projects and to assess the projects' needs, determine the necessary course of action, participate in accurate development of the engineered solution, and then complete the sales presentation of the project solution to the Client.
- Within the scope of the position responsibilities, maintains client confidentiality pertaining to information such as, but not limited to proprietary products, construction techniques & procedures, engineering solutions, well drilling records, etc.
- Shared responsibility with all employees for the continuing execution of safety policies and practices.
- Receive and complete client repair service calls, schedule repair crews, oversee project completion and quality control.
- Ensure field safety operations are followed, including, but not limited to OSHA standards, Trenching Permitted depths and trench slope requirements, etc., with crew safety being the highest priority on the job.
- Field electrical service calls, and as necessary report to PG&E via "application submittal process" for repairs.
- Field mark and locate, initiate, and receive utility communication excavation marking responses, review for safety all Underground Service Alert trenching or digging projects.
- Receive incoming vendor freight, offload from shipping truck, quality control for damage, verify product shipment and quantities, shipping ticket and purchase order.

In order for this Management Individual to ultimately be successful and effective, the individual must have the right credentials and necessary skills to carry out the responsibilities of the position. These learnable skills and attributes would include but not be limited to such things as the appropriate education, training or experience, management, organization and communication skills, physical and mental abilities, work ethic, and the ability to develop new sales of products and services