AgTech Sales & Customer Service Manager

AgTech Industries is a technology company with roots in production agriculture. Our revolutionary hardware and software solutions streamline a simple, cost effective way for farmers to manage their field-level operations. Our team provides farmers with simple new tools to increase productivity & sustainability as the world population grows. We are currently growing our team to support rapid growth in 2017 and are seeking a Sales and Customer Service Manager to work from our Salinas location.

We pride ourselves on our dedication to support local dealers and are looking for a team member who is excited to embrace our vision and wants the opportunity to advance as we continue to grow.

The Sales and Customer Service Manager will be based out of our main Salinas location. This position will be responsible for supporting our outside Regional Technical Sales team, assisting independent dealers, customer and technical support, grower relations, working with our warehouse manager & management on forecasting, and purchasing along with other duties.

Candidates should be proficient in the following:

- Driven to help farmers improve their practices through technology integration and innovation

- Desire to learn the background behind our technologies and how the combination of science and data help growers hone their traditions to grow more efficiently

- Self motivated while taking pride in success through achieving milestones

- Personable, great phone skills, and able to build customer relations - Quick learner

- Teaching/training skills

- Implementing and enforcing procedures

- Fluent in today’s smart phones, tablets, computers etc.

- Flexible schedule to work extended hours & weekends as needed

- Proficient in time management

- Clean driving record

Preferred Experience:

* Agriculture
* Sales
* CRM
* Basic mechanical or construction skills
* Customer or technical support

This is a full time position. Compensation with unlimited potential starting at $50,000 + annually is available depending on qualification and prior experience. Straight salary or salary + commission are options.

Take a look at our website for more details on what we do. This is your opportunity to join the winning team in one of the fastest growing sectors in technology!

<http://agtechindustries.com/> for more info