

2016-2017 Campus Internship - Commercial Development Program-1605722

Description

Let Your Expertise Make a Difference

The Summer Internship Program (SIP) in the Commercial Organization is designed to give participants awareness of the sales, marketing, customer service, and technical service functions at a Fortune 50 company. They will acquire knowledge of various roles, responsibilities, and capabilities; and an understanding of concepts, techniques, and tools, which drive sales effectiveness.

The SIP is a 12-week program that combines practical learning with on-the-job assignments to familiarize participants with the various technologies, people, and processes, which drive the inner workings of the Commercial Organization. Participants will collaborate and work on project(s) that have direct applicability to Dow's growth strategy and continued future success. The program helps participants develop competencies such as business acumen, interpersonal skills, time and project management, and drive for results, as well as broaden their business perspective.

Participants will be given access to resources in order to perform to expectations and standards. They will be expected to work individually as well as in a team environment for maximum productivity. Participants will regularly interact with professionals of varying levels of positions, tenure, experience, and expertise. Throughout the 12 weeks, participants will be given coaching and feedback in order to learn, grow, and develop their skills.

This program can be a tremendous opportunity in a college student's learning journey.

Qualifications

- Currently pursuing a Bachelor Degree

- Must have a current cumulative GPA of 3.000 or higher on a 4.000 scale
- A minimum requirement for a US-based position is the ability to work legally in the United States on a permanent basis.

Reliable attendance is an expectation of every Dow employee, therefore student must be able to provide their own reliable transportation.

Dow (NYSE: DOW) combines the power of science and technology to passionately innovate what is essential to human progress. The Company is driving innovations that extract value from material, polymer, chemical and biological science to help address many of the world's most challenging problems such as the need for clean water, clean energy generation and conservation, and increasing agricultural productivity. Dow's integrated, market-driven, industry-leading portfolio of specialty chemical, advanced materials, agrosiences and plastics businesses delivers a broad range of technology-based products and solutions to customers in approximately 180 countries and in high-growth sectors such as packaging, electronics, water, coatings and agriculture. In 2015, Dow had annual sales of nearly \$49 billion and employed approximately 49,500 people worldwide. The Company's more than 6,000 product families are manufactured at 179 sites in 35 countries across the globe. On June 1, 2016, Dow became the 100 percent owner of Dow Corning Corporation's silicones business, a global company with sales of greater than \$4.5 billion in 2015, 25 manufacturing sites in 9 countries and approximately 10,000 employees worldwide. References to "Dow" or the "Company" mean The Dow Chemical Company and its consolidated subsidiaries unless otherwise expressly noted. More information about Dow can be found at <http://www.dow.com/>.

Primary Location

North America-USA-Michigan-Midland

Schedule

Full-time Internship