

International Produce Group LLC (IPG) was established in 2002 when President, Angelo Dovolis, and a team of experienced International traders joined forces. IPG has since become one of the largest and most dynamic Exporters of fresh produce worldwide. Overtime we have expanded our supply to operations in Chile, Peru, as well as Argentina. IPG's ability to successfully service long-term customers across all business sectors including wholesale, retail, foodservice and e-commerce, can be attributed to our long-lasting relationships with the highest quality growers and trustworthy suppliers. IPG is always looking for ways to continue to innovate, grow, and find ways to better serve their customers and be the number 1 choice for International Produce Supply worldwide.

IPG is in growth mode and looking to expand our sales team and need a motivated individual with a college degree who is looking for an entry-level position with a well-established International Produce Company. This is a position with great growth opportunities. You will have the opportunity to be apart of one of the most important and irreplaceable industries, with a company looking to constantly grow and expand. The right candidate will be highly motivated and detail-oriented with good people skills. This position will report directly to our team of sales professionals. This position will be the first step towards doing full-time sales and having your own International Clients and Customers with the ability to always grow.

Responsibilities:

Responsibilities will include but are not limited to verbal/written communication with foreign buyers, suppliers & transportation agencies; sales order processing; coordinating export documentation; transportation and logistics; processing high volume of sales orders (AIR/SEA) quickly and efficiently.

Requirements:

- Candidate must be a college graduate and willing to work a varied schedule due to the international nature of our business.
- Good computer skills are required, with knowledge of Microsoft Office (Outlook, Word, Excel).
- Detail oriented.
- Excellent communication skills.

Experience and knowledge in these areas is a plus:

- Agricultural industry.
- Famous computer system.
- Transportation and logistics.
- Sales support.
- Shipping management including dispatch of sales orders
- Streamline the sales process
- Vessel planning/scheduling/tracking
- Managing sales orders of high volume

This is a great opportunity to join a rapidly growing company with a great team. We remain focused on the objective of delivering the finest products to our clients world-wide.

About International Produce Group (IPG)

International Produce Group, since 2002, has grown into one of the largest, and most dynamic Exporters of Fresh Produce World Wide. With products ranging from fresh/frozen fruits, to vegetables, and now dairy/poultry, IPG is able to successfully and efficiently serve long lasting customers and businesses in the wholesale, retail, food service, and ecommerce sectors. Through aligning and building relationships with the highest quality and trusting growers, studying market trends and international trade affairs, and maintaining a consumer-driven business model, IPG continues to be a front-runner as the #1 choice to help buyers satisfy their import needs in a creative way. This model helps IPG give its buyers a competitive edge in their market and to enable them to develop and grow their business in a profitable way. IPG moving forward is looking to use its International Shipping and Market expertise Business model to help build and develop brands overseas, provide cost savings and competitive advantages for all range of global buyers, and provide the ability to improve and manage current export deals across all sectors and industries. IPG believes its reputation, and success as an exporter and shipper will allow it to seamlessly transition into many different industries and product lines moving forward. Faster, Fresher, and more efficiently, IPG looks forward to years to come of building not only a brand, but a platform you can trust for your export/import needs.

