### B.S. AGRICULTURAL BUSINESS

**2000-2001**

**NAME:**

**STUDENT ID:**

**CONCENTRATION:**

**MINOR:**

**DEGREE DATE**

<table>
<thead>
<tr>
<th>Earned Hours</th>
<th>Quality Hours</th>
<th>Quality Points</th>
<th>GPA</th>
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<tbody>
<tr>
<td>Transfer</td>
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<tr>
<td>Cal Poly</td>
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**UNITS REQUIRED 180**

**SUPPORT COURSES (57)**

* Courses satisfy General Education & Breadth Requirements.

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<tr>
<th>Course</th>
<th>Units</th>
<th>Grade</th>
<th>GPAs</th>
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<tbody>
<tr>
<td>BUS 207 Business Law</td>
<td>3</td>
<td></td>
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<tr>
<td>BUS 212 Financial Accounting</td>
<td>3</td>
<td></td>
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<tr>
<td>CHEM 110 World of Chem/Essentials (B1a)*</td>
<td>3</td>
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<tr>
<td>Life science elective with lab (B1b)*</td>
<td>3</td>
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<tr>
<td>ECON 222 Macroeconomics (D3)*</td>
<td>3</td>
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<tr>
<td>MATH 118/221 (B2)*</td>
<td>3</td>
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<tr>
<td>STAT 221 Probability/Stat Inference (B2)*</td>
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**AGRICULTURAL SCIENCE ELECTIVES:**

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<th>Course</th>
<th>Units</th>
<th>Grade</th>
<th>GPAs</th>
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<tr>
<td>ASCI 231 or PM 145 or DSCI 230</td>
<td>3/4</td>
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<tr>
<td>SS 121 Introductory Soil Science</td>
<td>3</td>
<td></td>
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<tr>
<td>FRSC 131/230/231/CRSC 131/230/VGSC 230/EHS 121</td>
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**Additional GE Units from A,B,C,D or E**

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**GENERAL EDUCATION & BREADTH REQUIREMENTS (51)**

A minimum of 72 units is required for GE; 21 of these units are in Support.

**At least 3 courses must be 300--400 level.**

**Area A Communication**

Take one course from A1, A2, A3:

- A.1 Written Comm: ENGL 114
- A.2 Crit Think: ENGL/PHIL/SPC 125
- A.3 Oral Comm: SPC 201/202

If less than 11 units, take one course in:

- A.4 Written Comm: ENGL 215/218

**Area B Science and Mathematics**

17 units are specified in support.

**Area C Arts and Humanities**

Take one course from each Area C category

- C.1a Literature
- C.1b Philosophy: PHIL 230/231
- C.2 Fine/Performing Arts
- C.3 Lit/Phil/Arts (300-400 level

If less than 15 units, take one course from C1,C2,C3

- C.1/2/3 Lit/Phil/Arts

**Area D Social, Political, Economic Institutions**

No more than one course in any Area D category

Take one course from D1a & one from D1b:

- D1a HIST 202 (USCP) or HIST 204 or LS 211
- D1b POLS 110/LS 212

Take two courses from D2, D4a, D4b.

**Area E Life Understanding**

No more than one course in any Area E category

**Area F Technology**

Elective

**Additional GE Technology**

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**Units that are NOT Degree APPLICABLE**

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<tr>
<th>Course</th>
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1 AGB majors: AGB 212 is prerequisite for ECON 222, not ECON 221
2 MATH 116 & MATH 117 will substitute for MATH 118 & are taught at a slower pace for those who need more review MATH 117 will satisfy GE area B2
3 16/17 units in Agriculture with course prefixes other than AGB, AGED, REC, MSC. No more than 4 units from courses with AG prefix (AG 210, AG 301, and AG 371 do not satisfy units in this area). No more than 4 units from Enterprise Projects and Special Problems. At least 3 of these units should be selected from 300-400 level classes.
4 AG 250 recommended
5 No more than one additional course per area.
CONCENTRATIONS or
INDIVIDUALIZED COURSE OF STUDY (select one)

Agribusiness Finance and Appraisal
AGB 322 Principles of Farm Management................................. 4
AGB 324 Agric. Property Management and Sales........................ 4
AGB 326 Farm Appraisal.......................................................... 4
AGB 331 Farm Accounting......................................................... 4
AGB 410 Management Practices/Agric. Lending.......................... 4
ECON 337 Money, Banking, and Credit..................................... 4
Adviser approved electives: AGB/BUS (300-400 level) or foreign language (any level) .......................................................... 4

Agribusiness Marketing Concentration
AGB 318 Global Agricultural Marketing/Trade............................ 4
AGB 323 Agribusiness Managerial Accounting............................ 4
AGB 405 Agribus. Marketing Research Methods.......................... 4
AGB 406 Agribusiness Marketing Planning.................................. 4
AGB 421 Agribusiness Operations Analysis or AGB 433 Agricultural Price Analysis.................................................. 4
AGB 450 Agribusiness Strategy Formulation............................... 4
Adviser approved electives: AGB/BUS (300-400 level) or foreign language (any level) .......................................................... 4

Agribusiness Policy Concentration
AGB 307 World Food Economy.................................................. 4
AGB 315 Land Economics.......................................................... 4
AGB 323 Agribusiness Managerial Accounting............................ 4
AGB 412 Advanced Agricultural Policy ........................................ 4
AGB 421 Agribusiness Operations Analysis or AGB 435 Linear Programming in Agriculture................................. 4
AGB 433 Agricultural Price Analysis............................................ 4
Adviser approved electives: AGB/BUS (300-400 level) or foreign language (any level) .......................................................... 4

Farm and Ranch Management
AGB 321 Farm Records............................................................. 4
AGB 322 Principles of Farm Management................................. 4
AGB 331 Farm Accounting......................................................... 4
AGB 433 Agricultural Price Analysis............................................ 4
AGB 435 Linear Programming in Agriculture.............................. 4
AGB 456/457/458 Crop/Livestock/Dairy Management Problems .... 4
Adviser approved electives: AGB/BUS (300-400 level) or foreign language (any level) .......................................................... 4

International Agribusiness Management
BUS 302 International and Cross Cultural Mgt........................... 4
AGB 307 World Food Economy.................................................. 4
AGB 318 Global Agricultural Mktg and Trade............................ 4
AGB 323 Agribusiness Managerial Accounting............................ 4
AGB 422 Logistics in Global Agribusiness or BUS 433 International Business Finance.................................................. 4
AGB 451 Strategy and Cases in International Agribusiness........... 4
Area study concentration elective.............................................. 4
To be selected from approved courses in anthropology, history, humanities, and foreign languages

Individualized Course of Study
Adviser and department head pre-approval of courses is required...... 28